



GREER TOUCHPOINT #14

**“Someone offering solutions
instead of just selling products?
I’m on board!”**



If You Need it Solved, You Need GREER®.

GREER® didn't become the pioneer in allergy immunotherapy by following others, nor by accepting the status quo. At GREER, we work every day to find solutions to the challenges healthcare providers and allergy patients face. Our commitment to allergy immunotherapy shows in everything we do.

It starts with the foundation on which you can build a successful allergy practice: GREER® Extracts™. Combine that with skin testing devices that give you the options you want, a wide variety of sterile diluents and sterile empty vials, the people, the expertise, the time, and the attention you need to help you with your unique challenges. Plus over 98% of GREER stocked items are shipped the same or the next business day. With GREER you get comprehensive solutions—from testing to treatment.

GREER TOUCHPOINT #100

“I can't stock a huge extract supply and I can't afford to run out, so how do I get what I need when I need it?”

The Extract Experts



For greater confidence in your testing and treatment extracts, come to the source: GREER. The company was built on its passion for extracts.

That's why GREER has its own mobile pollen-collection laboratory out in the field. The GREER collection team searches in remote areas for rare items that are not readily available elsewhere. In addition, GREER grows many of its raw materials, including mites and molds. Throughout the entire extract process, GREER constantly performs quality inspections to meet our rigorous standards.

No one offers a greater selection of allergens, a more reliable inventory, faster turnaround, or a greater selection of formulations or sizes.

Maybe that's why many other suppliers, both here and abroad, use GREER as their source.

That same raw passion for raw materials carries through the entire refinement process. Federal safety and quality requirements? GREER prides itself on surpassing each one. Product quality inspections? GREER doesn't rely solely on technology for quality assurance. Every vial is double-checked by a GREER employee.

For you it means you can count on having the top-quality extracts you need, when you need them.





Convenient Sterile Products

GREER®
 *Sterile Diluents™*

GREER®
 *Sterile Empty Vials™*

GREER® believes in comprehensive solutions for you. That's why GREER produces its own sterile diluents and sterile empty vials, and offers you the tools you need for allergy immunotherapy. GREER® Sterile Diluents™ come in multiple sizes. The 30 mL and 100 mL vials are overfilled by 3-10% to ensure that the labeled amount can be withdrawn. HSA (Human Serum Albumin) Saline and 50% Glycerin-Saline are also available to enhance extract stability.

GREER® Sterile Empty Vials™ come in a wide range of industry-relevant sizes with either permanent color-coded seals or snap-on color-coded caps to differentiate treatment vial strengths. Plus, each and every vial is *personally inspected* to weed out scratches, spots and threads— even fingerprints.



SD/SEV vials are not shown at actual size.

GREER TOUCHPOINT #86

“How I test my patients is a critical aspect of my practice. I need options.”

GREER® Single- and Multiple-Site Skin Testing Systems

With so many types of patients, each with their own unique situations and tolerances, plus your own preferences for testing, you need the options that GREER® skin testing systems provide.

GREER offers your practice the choice between GREER single- or multiple-site skin testing devices.

For more information about GREER skin testing systems or to schedule a GREER skin testing device demonstration, contact a GREER Customer Care Specialist. Call 800.378.3906 or write to humanallergy@greerlabs.com.



The self-loading, single-site GREER® Pick® System can average 1,800 tests from one 5 mL vial of extract. GREER Pick also offers:

- 6-tine applicator to consistently pick up antigen
- Antigen-conserving applicator, saving time and money
- Handle designed for greater comfort
- Wider handle that doubles as a locking cap
- Convenient tab on tray lid to help you remove the lid effortlessly
- Transparent trays for easy inspection of extract levels
- Closed-well system to maintain extract integrity and eliminate spills while transporting
- Generous space for customized labeling

Skintestor OMNI™



The Skintestor OMNI™ with its 7-tine applicator offers you a self-loading, multiple skin testing system with 10 allergen sites on each device. Forty allergen tests can be completed with just four applications. And that's just the start:

- Allergens can be applied on either the arm for adult patients, or the back for pediatric patients—it's your choice
- Applicator fits snugly over wells to maintain extract integrity
- Ample space designed around each well for easier labeling

Skintestor OMNI is manufactured by QTI Corporation and distributed by GREER.

GREER TOUCHPOINT #74

“I need more than by-the-book answers. I need collaboration that leads to practical solutions.”

Get in Touch with the GREER® Scientific Team

The GREER® Scientific Information team is within reach to work together with healthcare professionals. The team is comprised of immunologists, microbiologists, entomologists, botanists, and chemists devoted to advancing allergy immunotherapy—and your practice.

The Scientific Information team liaises with healthcare professionals regarding clinical studies and outcomes research, as well as providing the following services:

- Allergen-testing panel recommendations
- Immunotherapy formulation and dosing consultations
- Compositional and specific allergen measurements in extracts and source materials
- Allergen stability and compatibility investigations and publications

The Scientific Information team has compiled a library of valuable publications and scientific posters to help inform your practice.

GREER TOUCHPOINT #23

“One source for allergy immunotherapy solutions. Is that too much to ask?”

Reach out to GREER. Whether it's to study a new allergen, for help setting up a practice, or to locate an unusual, hard-to-find extract. Whatever your challenge, GREER is within reach. And in touch.

Get in touch with your GREER Allergy Sales Consultant, Customer Care Specialist, or Scientific Information team to answer your allergy questions. Even special requests.

- Hands-on mixing demonstrations*
- Staff training for extract serial dilution preparations*
- Local Weed Walks conducted by GREER scientists*
- Extract conversion assistance from other brands to GREER
- State- and region-specific allergen mapping
- Botanical profiles

For more information on how GREER and dozens of GREER professionals can help you and your practice, reach out to GREER. Call 800.378.3906 or write to humanallergy@greerlabs.com.

**Not available in all areas.*



Not just answers. Comprehensive solutions.



- High-quality extracts
- Comprehensive source for sterile diluents and sterile empty vials
- A true choice of single or multiple skin-testing devices
- Expert consultation
- Responsive, knowledgeable customer care
- Online and in-person allergy immunotherapy resources
- Reliable delivery times



Do you have a challenge or question you need help with, right away? Get in touch with GREER®. Now.

P: 800.378.3906

F: 800.419.7302

E: touchpoints@greerlabs.com



GREER Human Allergy

P.O. Box 800
639 Nuway Circle NE
Lenoir, NC 28645
800.378.3906
www.greerlabs.com

© GREER 2010. All Rights Reserved. MPN 030410H206 3.10 1.5K



Mixed Sources
Product group from well-managed
forests and other controlled sources
www.fsc.org Cert no. SGS-COC-005125
© 1996 Forest Stewardship Council